

A stylized face logo composed of pink geometric shapes: a small circle for the eye, a vertical bar for the nose, and a large 'U' shape for the mouth.

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lepší život

START Day 3. 5. 2022

Petr Kasa, CEO



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Pilulka Group

- Founded in 2013
- CZ, SK, RO presence
- Tech company focused on healthcare market
- Multibrand omnichannel retailer
- Franchise pharmacy chain
- Healthcare services



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2021 Figures

- Gross Merchandise Value 3,6B CZK*
- Group Net Revenue 2,4B CZK
- Online Revenue 49 % YoY (CZ 61 % YoY)
- EBITDA 29m CZK (CZ 44m CZK)
- EBITDA Margin 1,2 % (CZ 2,4 %)
- Stock Price Growth 188 % YoY

* including franchise



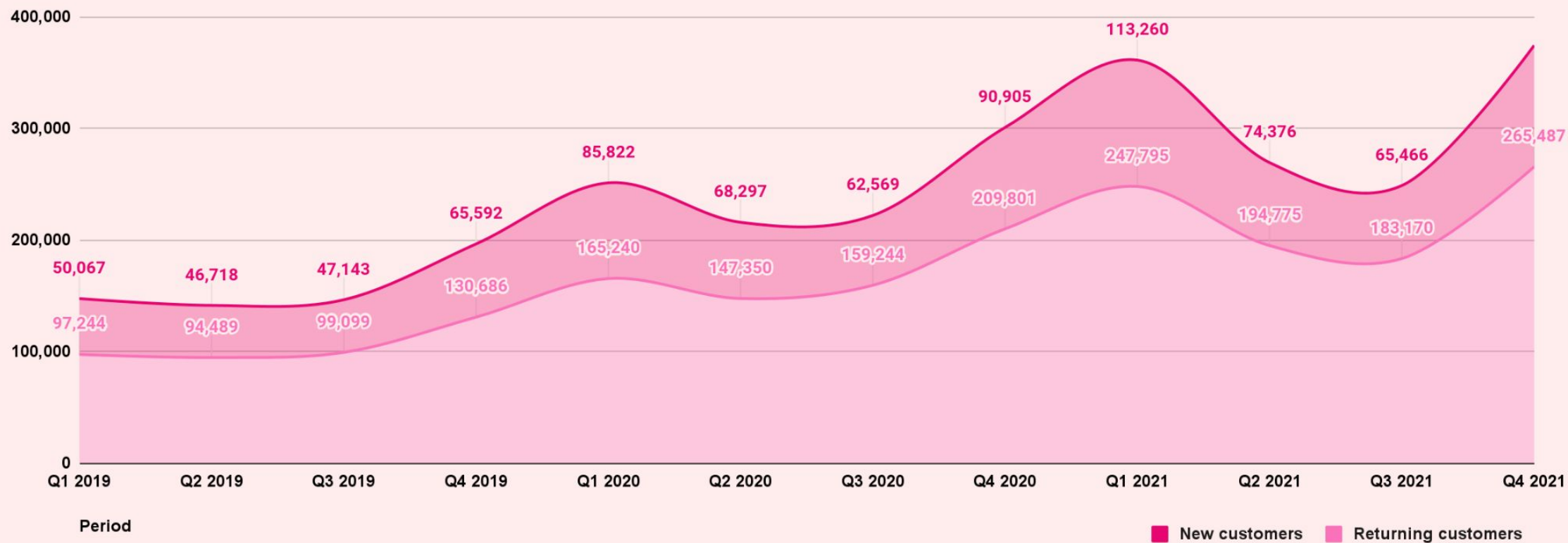
2021 Events

- Another year affected positively by covid, especially Q1
- Pilulka Lab
 - Carebot
- Plus Care
- Pilulka Box
 - Property Blocks

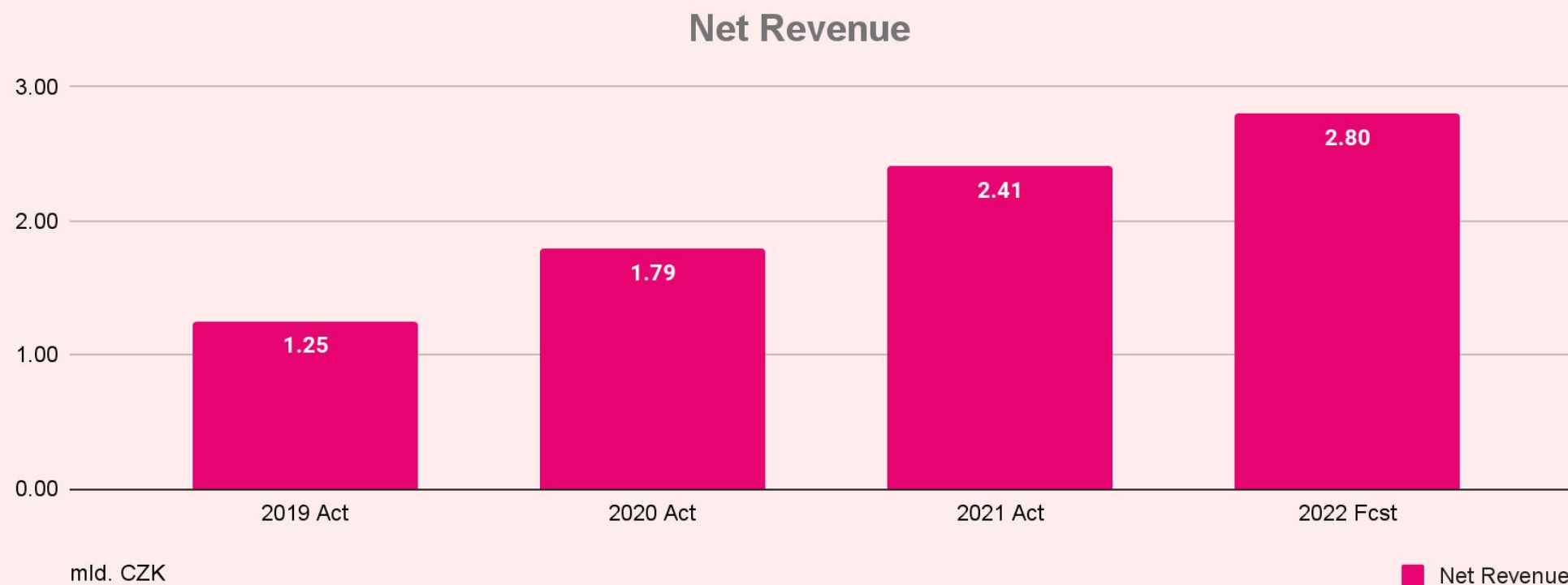


Customers overview

Returning & New customers



Net Revenue overview



* 2022 includes 25m CZK foreign expansion revenue

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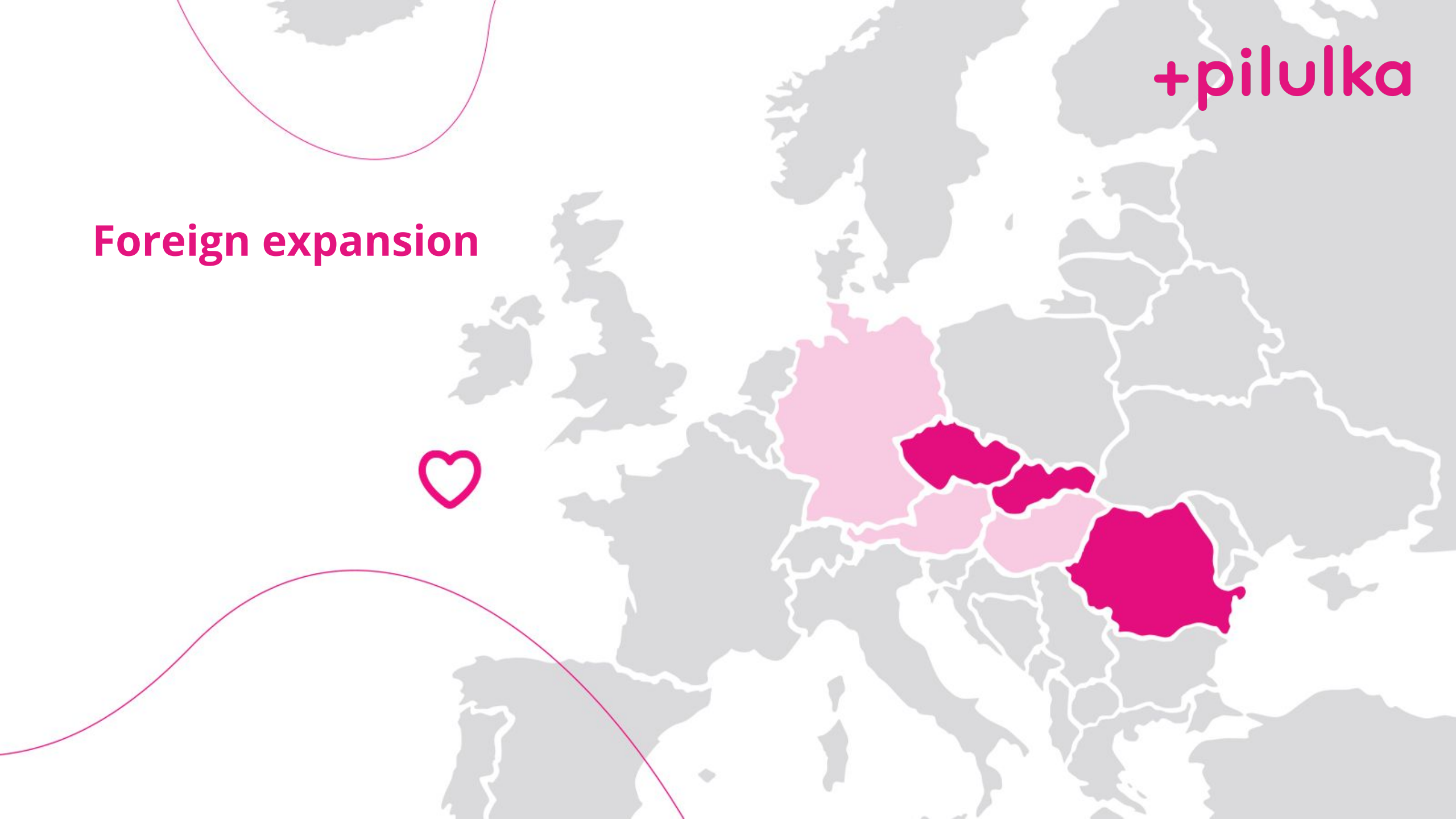
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Foreign expansion





www.pilulka.cz/pro-investory

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